# Joan O'Connell

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# **Career Focus**

Accomplished management professional with over 20-years experience in directing customer service and sale support functions in fast-paced, high volume environments. Excellent communication and interpersonal skills; builds rapport and relationships with senior management, peers, and clients.

## **Relevant Professional Experience**

Customer Service

- Held full accountability scheduling and training administrative and customer service teams, ensuring optimal coverage and support of client needs.
- Served as primary contact for national accounts regarding purchase orders, shipping, billings, and other pertinent issues.
- Investigated and resolved wide-array of customer complaints and inquires, ensuring highest level of satisfaction.

#### Administrative Leadership

- Supported operational effectiveness by overseeing and performing quality control, typesetting, buying/purchasing, traffic control, inventory management, pricing, invoicing, and collection functions.
- Provided hands-on leadership to 4-person team of office associates, along with serving a primary resource for 8 remote plant location's Scales Office Buyer, Purchase Order, and Export Booking Coordinator.
- Leveraged expertise in import and export regulations to manage all interactions with United States Customer Border personnel.

#### **Operations and Sales Support**

- Instrumental in successful start-up of new \$10M Calgary plant location by authoring and rolling out SOPs, policies and operational procedures.
- Served as back-up for Sales Manager during period of absence, including 6-weeks of annual coverage during vacations.

## **Work Experience**

#### Customer Service Supervisor

January 1997 to January 2010

Metro Waste Paper Recovery Inc. - Surrey, BC

## **Customer Service Support**

January 1989 to December 1996 Classic Envelope LTD – Richmond, BC

## **Office Manager**

September 1982 to December 1988 Northern Feather LTD – Vancouver, BC

# **Professional Development**

- BCIT Sales Support and Marketing Strategies (2002)
- BCIT Accounting I, II, and III Certificated (1994-1995)

#### Affiliations

• PAC Secretary, Glenayre Elementary and Banting Middle School